

---

## EDUCATION

### Master's in Management

Sep 2022 - Sep 2023

Warwick Business School, University of Warwick

Modules: Business Immersion and Critical Thinking, Foundation of Financial and Management Accounting, Behavioral Economics, Strategy Analysis and Practice, Business International Finance and Economics, Customer Value Management

### Bachelor of Technology (Electronics and Telecommunication Engineering)

Aug 2017 - Jun 2021

Vishwakarma Institute of Technology, Savitribai Phule Pune University

---

## PROFESSIONAL EXPERIENCE

### The Rank Group (UK) Gaming Industry

Apr 24 – Sept 24

#### Research Analyst

- Enhanced product offerings by providing key customer insights about Grosvenor app, playing a pivotal role in reestablishing Poker Nights through the "Like to Love" policy, contributing directly to the product management team's decisions.
- Managed high-stakes poker tournaments with up to 100 players, excelling in customer service and operational efficiency while maintaining a calm approach in high-pressure environments.
- Tracked high-value customer activities as an Electronics Gaming Host, ensuring compliance with Gambling Commission UK regulations, demonstrating strong attention to detail and data management.

### Max Kirana (India)

Jun 21 – Aug 22

#### Co-founder

- Founded and Led Max Kirana, a grocery delivery company in Nagpur, scaling operations to ensure timely delivery of essential groceries within a few days.
- Spearheaded business strategy and operations, overseeing supply chain management, customer acquisition, and financial planning to drive growth in a competitive market.
- Managed end-to-end business functions including vendor partnerships, logistics, and customer service, resulting in increased operational efficiency and customer satisfaction.

### Embel Technologies Pvt Ltd (India)

Feb 21 – Jun 21

#### Technical Product Intern

- Collaborated with an 8-member team to successfully launch Embel's first-generation single board computer, contributing to all stages of the product lifecycle.
- Conducted market research and selected the optimal microcontroller, aligning product features with client needs and ensuring competitive edge.
- Managed project timelines and facilitated cross-functional coordination, providing technical insights, and maintaining industry standards to ensure timely and high-quality deliverables.

---

## EXTRA-CURRICULAR EXPERIENCE

### Airtribe, India

Sept 24 – Present

- Achieved Demo Day Winner title at Airtribe's Product Launchpad, standing out among 70 participants by delivering an innovative product solution validated by industry leaders, demonstrating exceptional product management and problem-solving skills.

### IE Business School, Spain

Jun' 23

- Design Thinking:** Gained a deep understanding of user-centred Design Thinking at IE Business School, utilizing empathy-driven research, iterative prototyping, and testing to develop innovative, user-focused solutions.

### Teesside University, UK

Jun 19 – Aug 19

- Led a research project and managed a product lifecycle to build Environmental Monitoring System in electronics domain ensuring efficient use of resources and timely completion

---

## ADDITIONAL INFORMATION

**Skills & Certification:** Mixpanel, Prince 2 Agile foundation certified, Figma, Balsamiq, Google Analytics, JIRA, Asana, SQL